

## **Wellpath Statement**

Hi Blake and Melanie—Thank you for giving Wellpath the opportunity to respond to your questions in writing. Our industry is not well understood, and we appreciate the opportunity to clarify many misconceptions and challenges of delivering healthcare in a correctional environment.

First, we cannot comment on any pending litigation or confidential settlements. Therefore, we will not be able to discuss the following cases that you have inquired about:

- o The Estate of Denny Lovern v. Correct Care Solutions LLC et al
- o Roosevelt Dunlap vs. Correct Care Solutions
- o Shorter v. City of Las Vegas et al
- o Melvin v. County of Westchester et al
- o Millward et al v. Teton County Board of County Commissioners et al.
- o Estate of Marciano Briones Et Al v Adams County Et Al
- o Erica Melvin as administratrix of Rashad McNulty deceased vs. County of Westchester et al
- o Ronnie Robinson as personal representative of the estate of Donnie Lee Robinson vs. CCS et al
- o Estate of Dillon Blodgett Et Al vs. CCS et al
- o Smith v. Walsh et al
- o Sweeper and other cases with confidential settlements

Second, our understanding is that much of your reporting is sourced from trial lawyers, their case filings, their clients, and aggrieved former staff members. We encourage you to pursue other sources as both of these groups have clear motivations to mislead your audience.

You reference four clinicians that were referred to their relevant boards of certification. Let me be clear, we take the claims against these former staff members seriously, and took the appropriate action. We believe these are isolated incidents that do not represent our staff, and I'm sharing NPDB data below so that you can see how we compare to the nation as a whole.

	Total Physicians	Number of NPDB Reports in 2018	Percentage with NPDB Reports in 2018
Wellpath	353*	5**	1.42%
Nationally	501,296***	14,264****	2.85%
* Wellpath 2018 average			
** NPDB Reports in the Wellpath Credentialing System			
*** Statista.com data on Physicians			
**** NPDB Statistical Report for 2018			

### Our Physician breakdown:

Type	Somatic		Psych		Total	
Contractors	111	25%	108	40%	219	30%
Full-Time	188	42%	85	31%	273	38%
Part-Time	75	17%	33	12%	108	15%
PRN	44	9%	16	6%	60	8%
Locums	27	6%	30	11%	57	8%
Network Contractors	4	1%	0	0%	4	1%
Total	449	100%	272	100%	721	100%

Third, Wellpath's business model is built on delivering high quality, compassionate care. The wellbeing of our patients is our top priority. Our doctors, nurses, and other passionate clinical staff work in an incredibly challenging and unique environment. In jails, our work is akin to working in an ER, where we have limited time with patients who are often experiencing one of the worst moments of their lives. Our dedicated team approach is to treat our patients like family, and deliver the best care possible.

This commitment to quality is evident in the hundreds of clients that we retain year-over-year as well as our continued accreditation of over 200 clinical sites, designations made by independent third party organizations. Our business continues to grow because of our ability to provide this excellent care even in challenging environments.

Wellpath National Accreditations by the Numbers	
Accrediting Agency	Number of Facilities
NCCHC, ACA & CALEA (Triple Crown)	19
NCCHC & ACA	20
NCCHC Only	47
ACA Only	128
<b>TOTAL</b>	<b>214</b>

Controlling costs is essential across the nation's health care system. We are responsible stewards of taxpayer dollars. Like other high-quality managed care organizations, Wellpath seeks to control costs not by restricting care, but by providing efficient, effective, medically-appropriate care. Physicians review requests for off-site

care to ensure medical necessity, and we often engage medical specialists to review complex cases (e.g. oncology, infectious disease, orthopedics) and recommend optimal care. Our network development group negotiates reduced rates for specialty care, inpatient hospitalization and other off-site care, and our buying power allows us to pay significantly reduced rates on most pharmaceuticals. We utilize tools like telemedicine to better service rural areas, while also reducing non-health care costs, like patient transportation and security. We believe our size and scope give us advantages in cost containment that are generally not available to our clients on an individual basis.

We can confirm that Wellpath employs nearly 15,000 clinicians and professional staff that work in 34 states. We are responsible for more than 300,000 patients on any given day. Breaking that down further.

We work in:

- 34 states
- Total clients: 305
- Local Detention clients: 255
- Total facilities: 547
- Total combined ADP: 300,387
- Total # of employees as of 4/5/19: 15,674 active employees

Based on the numbers of patients and facilities served, over a 10 year period, Wellpath has actually experienced fewer lawsuits as compared to national, non-correctional, healthcare entities.

**Statement from Wellpath president, Kip Hallman:**

The isolated situations described in this story don't represent a pattern that defines Wellpath. Wellpath is 15,000 dedicated doctors, nurses and clinicians who engage in more than 100 million annual encounters with more than 300,000 fragile, underserved patients every day. Unfortunate outcomes occasionally occur, like they do in all healthcare settings. Many are unavoidable, but some are the result of Wellpath policies not being followed. In every such situation, Wellpath looks for ways to improve care and avoid future adverse events. Years of continuous improvement, and the combined strengths of CCS and CMGC have made Wellpath a much better organization today than either organization was before. Our clients are far more likely to outsource to Wellpath to improve quality of care than reduce cost. Our rigorous policies and focus on compassionate care are the keys to our many decades-long client relationships.

**H.I.G. Capital Statement:**

H.I.G. Capital firmly believes in Wellpath's mission to provide high-quality health care services to thousands of underserved patients across the U.S. Wellpath's mission is to provide industry-leading care to this often neglected population. As a leading global private equity investment firm, H.I.G. Capital is committed to socially responsible investing, and has instituted specific policies designed to ensure that we invest in a responsible manner. H.I.G. Capital believes strongly that its investment in Wellpath is consistent with these high standards.